

SSCP Lager BidCo AB (publ)

Interim report for the Third quarter of 2020

Third quarter, July - September 2020

- Net sales amounted to 349 584 KSEK (318 035).
- Operating profit/loss amounted to 21 283 KSEK (15 021).
- Profit/loss for the period amounted to -4 945 KSEK (-2 062).
- Adjusted EBITDA excluding IFRS 16-effect amounted to 39 118 KSEK (33 305) corresponding 11,2% (10,5%).
- Adjusted EBITA excluding IFRS 16-effect amounted to 35 448 KSEK (31 761) corresponding 10,1% (10,0%).
- Cash flow from operating activities amounted to 27 686 KSEK (34 177).

January - September 2020*

- Net sales amounted to 1 013 871 KSEK.
- Operating profit/loss amounted to 46 170 KSEK.
- Profit/loss for the period amounted to -17 834 KSEK.
- Adjusted EBITDA excluding IFRS 16-effect amounted to 100 031 KSEK corresponding 9,9%.
- Adjusted EBITA excluding IFRS 16-effect amounted to 89 142 KSEK corresponding 8,8%.
- Cash flow from operating activities amounted to 76 797 KSEK.

*The Parent Company SSCP Lager BidCo AB (publ) was formed on 24 April 2017 and was a so-called shelf company until 28 June 2019. On 28 June, the Parent Company acquired Entlog Holding AB Group ('Logent'). As the Group did not exist during January-June 2019, no comparative figures for the period accumulated (January-September) are presented in this interim report.

FINANCIAL OVERVIEW

KSEK	Jul-Sep		Jan-Sep	28 Jun-31 Dec
	2020	2019	2020	2019
Net sales	349 584	318 035	1 013 871	658 168
EBITDA	59 898	50 234	159 018	62 221
EBITA	36 873	30 612	92 942	23 335
Adjusted EBITDA excluding IFRS 16	39 118	33 305	100 031	63 745
Adjusted EBITA excluding IFRS 16	35 448	31 761	89 142	60 519
Operating profit/loss	21 283	15 021	46 170	(7 847)
Profit/loss for the period	(4 945)	(2 062)	(17 834)	(58 865)
Cash flow from operating activities	27 686	34 177	76 797	111 928
Net debt	1 083 086	1 093 956	1 083 086	1 078 260
Net debt excluding IFRS 16	736 956	734 406	736 956	731 642

For definitions, see page 15.

Significant events during the third quarter, July – September 2020

Corona pandemic

In the beginning of the Corona pandemic, Logent had challenges mainly within Automotive. Thereafter and during the third quarter, the effects of the pandemic have been minimal. Logent have continued to receive government grants, but mainly through relief for sick pay costs and not through grants for short-term layoffs.

Project implementations

During the third quarter Logent started the business for NA-KD's warehouse in Landskrona.

Other

In August Logent's bond was listed on Nasdaq. First day of trade was on 19th of August.

Significant events after the end of the reporting period

In October Patrik Eng, Managing Director for Staffing Sweden, left the Group. New MD for Staffing is Mona Hem Mattsson who started on 16th of November.

Significant risks and uncertainties

Risks related to macroeconomic factors and cyclical demand

Through its various operating segments, the Group is active in the logistics market. Like other companies operating in the logistics market, the Group is affected by the general financial and political situation at global, regional and local levels. The general demand for logistics services usually follows the trend in the gross domestic product (GDP) and the levels of trade volumes within the geographical regions where the Group provides its logistics services. The Group is thus mainly dependent on the GDP development and the related development of trade volumes in Sweden and Norway, as well as the development in the geographical regions and markets in which the Group's customers operate, as the demand for the Group's logistics services is ultimately affected by the demand for its customers' products. In view of the above, there is a risk that such decrease in demand for the Group's logistics services could affect the business, the operating profit, and the financial position of the Group. For further description of significant risks and uncertainties, see the Annual Report for 2019 or Logent's prospectus regarding listing of the bond on Nasdaq on Logent's website, www.logent.se.

Risks related to Corona

During the end of Q1, the work to minimise the effect of the Corona pandemic was initiated. A number of measures have been introduced which include short-term layoffs that helped to mitigate the effects of volume decline, among others within Automotive where the pandemic had the greatest effect on Logent. During Q2, a gradual reduction of short-term layoffs was initiated. During Q3, the short-term layoffs were completely terminated but with a few exceptions. The long-term risks and impact on Logent as a consequence of the Corona pandemic are difficult to assess. Logent continues to monitor the development closely and are continually adopting new measures when needed.

Outlook

SSCP Lager BidCo AB (publ) does not provide any forecast.

Transactions with related parties

SSCP Lager BidCo AB (publ) has a shareholder loan from its parent company SSCP Lager MidCo AB amounting to SEK 250 000 thousand as of 30 September 2020.

Sales and earnings third quarter 2020

Sales and earnings for the Group, whose operations commenced on 28 June 2019 are presented on the first page of this interim report.

PARENT COMPANY

Operations

The Parent Company was formed in 2017 and was a shelf company until 28 June 2019. Since June, the Company's business has been to own and manage shares in subsidiaries.

Net sales and earnings trend

The Parent Company became operational 28 June 2019 in connection to the acquisition of Entlog Holding AB Group and the earnings trend appears in the Parent Company's income statement in this interim report.

Investments

The Parent Company acquired Entlog Holding AB Group on 28 June 2019.

Liquidity and financial position

The Parent Company raised a bank loan in connection to the acquisition of Entlog Holding AB Group to finance the acquisition. The Parent Company settled the bank loan and issued a bond on 31 October 2019 amounting to SEK 900,000 thousand with ISIN: SE0013358686. The bond was listed on Nasdaq Stockholm with first day of trade 19th of August 2020.

Significant risk and uncertainties

The Parent Company's significant risks and uncertainties are the same as the Group as a whole.

Significant transactions with closely related parties

The Parent Company has a shareholder loan from its parent company SSCP Lager MidCo AB amounting to SEK 250,000 thousand.

FINANCIAL STATEMENTS

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Amounts in thousands of SEK

	Note	Jul-Sep		Jan-Sep	28 Jun-31 Dec
		2020	2019	2020	2019
Operating income					
Net sales	2	349 584	318 035	1 013 871	658 168
Other operating income		307	248	1 388	453
Gross profit		349 891	318 284	1 015 259	658 621
Operating expenses					
Other external expenses		(91 607)	(90 513)	(288 230)	(228 596)
Personnel expenses		(198 077)	(177 283)	(566 991)	(367 101)
Other operating expenses		(308)	(254)	(1 020)	(702)
Earnings before depreciation and amortisation		59 898	50 234	159 018	62 222
Depreciation and amortisation of tangible assets and intangible assets as well as right-of-use assets		(38 616)	(35 212)	(112 848)	(70 067)
Operating profit/loss		21 283	15 021	46 170	(7 845)
Profit/loss from financial items					
Financial income		(331)	65	1 025	206
Financial expenses		(29 370)	(20 652)	(80 104)	(44 101)
Financial items - net		(29 701)	(20 587)	(79 079)	(43 895)
Profit/loss before tax		(8 418)	(5 566)	(32 910)	(51 740)
Income tax		3 473	3 504	15 076	(7 125)
Profit/loss for the period		(4 945)	(2 062)	(17 834)	(58 865)
Profit/loss for the period is attributable to:					
The Parent Company's shareholders		(4 945)	(2 062)	(17 834)	(58 865)
Non-controlling interests		-	-	-	-
Other comprehensive income:					
<i>Items that may be reclassified to profit or loss for the period</i>					
Exchange rate differences in translation of foreign operations		(345)	(210)	(3 123)	(727)
Other comprehensive income for the period		(345)	(210)	(3 123)	(727)
Total comprehensive income for the period		(5 290)	(2 272)	(20 957)	(59 592)
Total comprehensive income is attributable to:					
The Parent Company's shareholders		(5 290)	(2 272)	(20 957)	(59 592)
Non-controlling interests		-	-	-	-

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Amounts in thousands of SEK	Note	30/09/2020	31/12/2019	30/09/2019
ASSETS				
Non-current assets				
<i>Intangible assets</i>				
Trademarks		135 894	135 894	135 894
Customer contracts		462 770	509 542	525 133
Goodwill		940 939	940 939	940 939
Other intangible assets		5 646	5 069	5 373
Total intangible assets		1 545 249	1 591 444	1 607 339
<i>Property, Plant and Equipment (PPE)</i>				
Buildings and land		4 034	4 073	1 000
Improvement fees on the property of others		1 697	2 037	1 300
Plant and machinery		18 956	15 953	16 651
Equipment, tools, fixtures and fittings		14 996	4 805	5 211
Total property, plant and equipment		39 682	26 868	24 162
Right-of-use assets		350 156	352 856	366 959
<i>Financial fixed assets</i>				
Other long-term receivables		1 654	1 432	1 444
Total financial fixed assets		1 654	1 432	1 444
Deferred tax assets		884	482	294
Total non-current assets		1 937 625	1 973 052	2 000 199
Current assets				
<i>Inventories, etc.</i>				
Raw materials and consumables		414	346	411
Total inventories		414	346	411
<i>Current receivables</i>				
Accounts receivables		131 291	114 527	117 696
Current tax assets		11 252	8 811	13 347
Other receivables		3 361	4 257	4 536
Prepaid expenses and accrued income		83 221	66 784	93 995
Cash and cash equivalents		163 044	168 358	66 594
Total current receivables		392 168	362 737	296 168
Total current assets		392 582	363 083	296 579
TOTAL ASSETS		2 330 207	2 336 135	2 296 778

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Amounts in thousands of SEK

	Note	30/09/2020	31/12/2019	30/09/2019
EQUITY				
Equity attributable to shareholders of the Parent Company				
Share capital		5 565	5 565	5 565
Other contributed capital		465 086	465 086	465 086
Reserves		(3 850)	(727)	(210)
Retained earnings including profit/loss for the period		(76 699)	(58 865)	(2 062)
Total equity		390 102	411 059	468 380
LIABILITIES				
Non-current liabilities				
Bond loans	3	880 343	877 484	-
Liabilities to credit institutions	3	-	-	781 039
Liabilities to shareholders	3	296 147	268 403	310 000
Deferred tax liabilities		127 023	141 697	141 460
Non-current lease liabilities		279 847	287 712	298 501
Total -non-current liabilities		1 583 361	1 575 296	1 531 000
Current liabilities				
Accounts payables		71 803	99 138	76 152
Current lease liabilities		66 283	58 906	61 048
Income tax liabilities		10 119	11 215	-
Other current liabilities		59 635	54 914	45 182
Accrued expenses and deferred income		148 903	125 608	115 015
Total current liabilities		356 744	349 780	297 398
TOTAL EQUITY AND LIABILITIES		2 330 207	2 336 135	2 296 778

CONDENSED CONSOLIDATED STATEMENT OF
CHANGES IN EQUITY

Amounts in thousands of SEK

Attributable to Parent Company's shareholders

	Note	Share capital	Other contributed capital	Reserves	Retained earnings incl. profit/loss for the year	Total equity
Opening balance as of 28 June 2019		50				50
Profit/loss for the period					(58 865)	(58 865)
Other comprehensive income for the period				(727)		(727)
Total comprehensive income for the period				(727)	(58 865)	(59 593)
Transactions with shareholders in their role as owners						
Shareholder contribution			415 449			415 449
Issue for non-cash consideration		5 515	49 637			55 152
Closing balance as of 31 December 2019		5 565	465 086	(727)	(58 865)	411 059
Profit/loss Jan-Jun 2020					(12 889)	(12 889)
Other comprehensive income Jan-Jun 2020				(2 778)		(2 778)
Total comprehensive income Jan-Jun 2020				(2 778)	(12 889)	(15 667)
Closing balance as of 30 June 2020		5 565	465 086	(3 505)	(71 755)	395 392
Profit/loss Jul-Sep 2020					(4 945)	(4 945)
Other comprehensive income Jul-Sep 2020				(345)		(345)
Total comprehensive income Jul-Sep 2020				(345)	(4 945)	(5 290)
Closing balance as of 30 September 2020		5 565	465 086	(3 850)	(76 699)	390 102

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

Amounts in thousands of SEK	Note	Jul-Sep		Jan-Sep	28 Jun-31 Dec
		2020	2019	2020	2019
Cash flow from operating activities					
Operating profit/loss		21 283	15 021	46 170	(7 847)
<i>Adjustments for items not included in cash flow:</i>					
-Depreciation of tangible assets and amortization of intangible assets and right-of-use assets		38 616	35 212	112 848	70 067
-Capital gain/loss disposal of non-current assets		3	-	15	-
-Exchange rate differences in translation of profit for the year		48	(210)	32	(727)
Interest received		188	65	305	206
Interest paid		(16 601)	(10 250)	(48 563)	(15 039)
Income tax paid		(2 483)	(2 141)	(3 536)	3 030
Cash flow from operating activities before changes in working capital		41 053	37 697	107 271	49 690
Cash flow from changes in working capital					
Increase/decrease in inventories		11	(4)	(79)	61
Increase/decrease in accounts receivables		(10 624)	29 674	(18 908)	32 843
Increase/decrease in other current receivables		(4 238)	(5 789)	(16 036)	22 228
Increase/decrease in accounts payables		4 186	(18 353)	(27 257)	4 633
Increase/decrease in other current operating liabilities		(2 702)	(9 048)	31 807	2 473
Total change in working capital		(13 367)	(3 520)	(30 474)	62 238
Cash flow from operating activities		27 686	34 177	76 797	111 928
Cash flow from investing activities					
Acquisitions of subsidiaries less acquired cash and cash equivalents		-	(784 221)	-	(784 221)
Investments in intangible assets		(332)	-	(1 418)	-
Investments in property, plant and equipment		-	(29)	(22 953)	(4 087)
Cash flow from investing activities		(332)	(784 250)	(24 371)	(788 308)
Cash flow from financing activities					
Borrowings		-	1 101 000	-	1 200 000
Repayment of borrowings		-	(662 798)	-	(712 798)
Transactions costs loans paid		-	(19 960)	(900)	(23 701)
Shareholder contributions received		-	415 449	-	415 449
Deposits paid		(226)	-	(226)	-
Lease liabilities paid		(18 708)	(16 465)	(53 019)	(33 385)
Cash flow from financing activities		(18 934)	817 226	(54 145)	845 565
Decrease/increase in cash and cash equivalents		8 421	67 153	(1 718)	169 185
Cash and cash equivalents at year-start		155 830	50	168 358	50
Exchange rate differences in cash and cash equivalents		(1 206)	(609)	(3 596)	(877)
Cash and cash equivalents at year-end		163 044	66 594	163 044	168 358

CONDENSED PARENT COMPANY INCOME STATEMENT

Amounts in thousands of SEK

	Note	Financial period				
		Jul-Sep		Jan-Sep		Jan-Dec
		2020	2019	2020	2019	2019
Operating income						
Net sales		1 863	-	8 960	-	604
Gross profit		1 863	-	8 960	-	604
Operating expenses						
Other external expenses		(67)	-	(979)	(2 221)	(1 663)
Personnel costs		(1 779)	-	(7 626)	-	(567)
Operating profit/loss		17	-	355	(2 221)	(1 626)
Profit/loss from financial items						
Other interest income and similar income		8 319	8 274	25 270	8 542	16 918
Interest expenses and similar income statement		(27 011)	(16 921)	(73 024)	(17 467)	(38 465)
Total profit/loss from financial items		(18 693)	(8 647)	(47 754)	(8 925)	(21 547)
Profit/loss after financial items		(18 676)	(8 647)	(47 399)	(11 146)	(23 173)
Tax on profit for the period		-	-	-	-	-
Profit/loss for the period		(18 676)	(8 647)	(47 399)	(11 146)	(23 173)

The Parent Company has no items that are recognised as other comprehensive income. Total comprehensive income for the period is therefore the same as net profit for the period.

CONDENSED PARENT COMPANY BALANCE SHEET
Amounts in thousands of SEK

	Note	30/09/2020	31/12/2019	30/09/2019
ASSETS				
Non-current assets				
<i>Financial fixed assets</i>				
Participation in Group companies		947 385	947 535	914 787
Receivables from Group companies		613 066	613 066	613 066
Total financial fixed assets		1 560 450	1 560 600	1 527 853
Total non-current assets		1 560 450	1 560 600	1 527 853
Current assets				
<i>Current receivables</i>				
Receivables from Group companies		12 881	11 678	8 633
Other current receivables		2	-	937
Prepaid expenses and accrued income		18	157	7 363
Total current receivables		12 902	11 836	16 933
Cash and bank balances		20 037	48 005	9 698
Total current assets		32 939	59 841	26 631
TOTAL ASSETS		1 593 389	1 620 441	1 554 485

CONDENSED PARENT COMPANY BALANCE SHEET

Amounts in thousands of SEK

	Note	30/09/2020	31/12/2019	30/09/2019
EQUITY AND LIABILITIES				
Restricted equity				
Share capital		5 565	5 565	5 565
Non-restricted equity				
Shareholder contributions		415 449	415 449	415 449
Share premium reserve		49 637	49 637	49 637
Retained earnings		(23 173)	-	-
Profit/loss for the year		(47 399)	(23 173)	(11 146)
Total equity		400 080	447 479	459 506
LIABILITIES				
Non-current liabilities				
Liabilities to shareholders		296 147	268 403	310 000
Bond loans		880 343	877 484	-
Liabilities to credit institutions		-	-	781 039
Total non-current liabilities		1 176 491	1 145 886	1 091 039
Current liabilities				
Accounts payables		128	15 353	3 734
Other current liabilities		2 406	1 810	-
Accrued expenses and deferred income		14 284	9 913	206
Total current liabilities		16 819	27 076	3 939
Total liabilities		1 193 310	1 172 963	1 094 978
TOTAL EQUITY AND LIABILITIES		1 593 389	1 620 441	1 554 485

CONDENSED PARENT COMPANY CASH FLOW STATEMENT

Amounts in thousands of SEK	Note	Jul-Sep		Jan-Sep		Jan-Dec
		2020	2019	2020	2019	2019
Cash flow from operating activities						
Operating profit/loss		17	-	355	(2 221)	(1 626)
Items not affecting liquidity						
-Exchange-rate differences		-	(40)	(4)	(40)	(178)
Interest received		5 986	-	24 174	-	6 046
Interest paid		(14 243)	(7 312)	(41 476)	(7 312)	(9 739)
Income tax paid		-	-	-	-	-
Cash flow from operating activities before changes in working capital		(8 240)	(7 352)	(16 951)	(9 573)	(5 498)
Cash flow from changes in working capital						
Changes in current operating receivables		5 396	(7 363)	127	(7 414)	(964)
Changes in accounts payable		129	3 734	(15 225)	3 734	15 353
Changes in current operating liabilities		(347)	(937)	4 981	(887)	2 764
Total changes in working capital		5 177	(4 566)	(10 117)	(4 567)	17 153
Cash flow from operating activities		(3 063)	(11 918)	(27 068)	(14 139)	11 656
Cash flow from investing activities						
Acquisition of subsidiaries		-	-	-	(859 635)	(892 382)
Cash flow from investing activities		-	-	-	(859 635)	(892 382)
Cash flow from financing activities						
Borrowings		-	-	-	1 101 000	1 200 000
Amortisation of loans		-	-	-	-	(50 000)
Transaction costs loan paid		-	-	(900)	(19 961)	(23 702)
Lending		-	-	-	(613 066)	(613 066)
Shareholder contributions received		-	-	-	415 449	415 449
Cash flow from financing activities		-	-	(900)	883 423	928 682
Decrease/increase in cash and bank balances		(3 063)	(11 918)	(27 968)	9 648	47 955
Cash and bank balances at period-start		23 100	21 616	48 005	50	50
Exchange rate differences in cash and bank balances		-	-	-	-	-
Cash and bank balances at period-end		20 037	9 698	20 037	9 698	48 005

1. Notes to consolidated accounts

1.1 General information

SSCP Lager BidCo AB (publ), corporate ID number 559109-9154, is a limited company registered in Sweden with registered office in Stockholm. The address of the head office is SSCP Lager BidCo AB, c/o Logent AB Hammarby Kaj 14, SE-120 30 Stockholm, Sweden. The Parent Company and its subsidiaries' operations comprise logistics services.

Unless otherwise stated, all amounts are in thousands of SEK (KSEK).

1.2 Accounting principles

These consolidated accounts were prepared pursuant to the Swedish Annual Accounts Act, RFR 1 Supplementary Financial Reporting Rules for Corporate Groups, and the International Financial Reporting Standards (IFRS) and IFRS Interpretations Committee interpretations (IFRS IC) as approved by the EU. This interim report has been prepared in accordance with IAS 34 Interim Financial Reporting.

The Parent Company applies RFR 2 Financial Reporting for Legal Entities and the Annual Accounts Act. The interim report for the Parent Company has been prepared pursuant to the Annual Accounts Act.

Applied accounting principles are consistent with those described in SSCP Lager BidCo Group's annual report for 2019 except below.

During the second and third quarter government grants were received. The following accounting principle has been applied when reporting these:

Government grants are financial contributions from government agencies that are received in exchange for the Group fulfilling certain set conditions. All grants are attributable to the statement of comprehensive income. The grant is not reported in the balance sheet or income statement until there is a reasonable assurance that the conditions associated with the grants will be met and the grants will be received. The grant is presented as prepaid income in the statement of financial position and is deducted when reporting corresponding costs so that they match the cost that the grant intends to cover in the statement of comprehensive income.

1.3 Significant accounting estimates and judgements

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom correspond to the actual results. Estimates and assumptions that entail a significant risk of material adjustments to the carrying amounts of assets and liabilities in the next financial year are outlined below.

(a) Test of impairment of goodwill and trademarks

The Group tests each year whether any impairment requirement exists for goodwill and trademarks in accordance with the accounting policy described in the annual report 2019. The recoverable amounts for the cash-generating units were established by calculating the value in use. Certain assumptions must be made for these calculations, of which the most important assumptions are the discount rate and the long-term rate of growth. The carrying amount of goodwill amounted to SEK 940 939 thousand and the carrying amount of trademarks amounted to SEK 135 894 thousand as of 30 Sep 2020. An impairment test has been performed based on the first quarter of 2020 and revised forecast with respect to covid-19, which shows that there is no need for impairment.

1.4 Segment information

Two reportable segments, Contract Logistics and Staffing, were identified in the Group:

Contract Logistics

Contract Logistics-solutions relating to dedicated warehouse solutions, transport management, customs and ports.

Staffing

Staffing solutions related to logistics built to manage volume fluctuations. Both external and internal staffing (e.g. to Contract Logistics) and for recruitment services.

The Managing Director primarily uses a measure of adjusted earnings before interest, tax, depreciation and amortization (EBITDA, see below) to assess the performance of the operating segments excluding effect of IFRS 16 (see Note 6 and 7).

Adjusted EBITDA excluding effect of IFRS 16

	Jul-Sep		Jan-Sep	28 Jun-31 Dec
	2020	2019	2020	2019
Contract Logistics	32 677	28 282	88 077	54 522
Staffing	6 936	5 130	15 621	8 685
Other	(494)	(107)	(3 666)	538
Total Adjusted EBITDA excluding effect of IFRS 16	39 118	33 305	100 031	63 745

A reconciliation of the Group's earnings before tax and EBITDA is shown below:

	Jul-Sep		Jan-Sep	28 Jun-31 Dec
	2020	2019	2020	2019
Total Adjusted EBITDA excluding effect of IFRS 16	39 118	33 305	100 031	63 745
Reversal adjustments for items affecting comparability (Note 6)	150	(2 220)	150	(39 358)
Reversal effect of IFRS 16 excluding depreciation (Note 7)	20 630	19 149	58 837	37 833
Total EBITDA	59 898	50 234	159 018	62 221
Depreciation and amortisation of tangible, intangible and right-of-use assets	(38 616)	(35 212)	(112 848)	(70 067)
Financial items – net	(29 701)	(20 587)	(79 079)	(43 895)
Profit/loss before tax	(8 418)	(5 566)	(32 910)	(51 740)

2. Net sales

Division of revenue from customer contracts

Revenue from contracts with customers essentially comprises the sale of services. The Group's revenue from contracts with customers is distributed among the categories described below. The majority of the Group's revenue is recognized over time. External revenue per segment is reported below.

Jul-Sep 2020	Contract Logistics	Staffing	Other	Total
Segment revenue	268 555	81 029	-	349 584
Income from external customers				
Warehousing	150 641			
Transport Management	80 987			
Ports	31 179			
Customs	5 749			
Staffing		81 029		
Total	268 555	81 029	-	349 584
Jan-Sep 2020	Contract Logistics	Staffing	Other	Total
Segment revenue	794 739	219 132	-	1 013 871
Income from external customers				
Warehousing	432 871			
Transport Management	246 400			
Ports	96 448			
Customs	19 020			
Staffing		219 132		
Total	794 739	219 132	-	1 013 871

Jul-Sep 2019	Contract Logistics	Staffing	Other	Total
Segment revenue	245 827	72 208	-	318 035
Income from external customers				
Warehousing	131 658			
Transport Management	71 221			
Ports	37 072			
Customs	5 876			
Staffing		72 208	-	
Total	245 827	72 208	-	318 035

28 Jun-31 Dec 2019	Contract Logistics	Staffing	Other	Total
Segment revenue	518 644	139 422	102	658 168
Income from external customers				
Warehousing	273 052			
Transport Management	153 943			
Ports	79 828			
Customs	11 821			
Staffing		139 422	102	
Total	518 644	139 422	102	658 168

3. Borrowing

	30/09/2020	30/09/2020	30/09/2019	30/09/2019
Non-current	Carrying amount	Fair value	Carrying amount	Fair value
Bond loans	900 000	900 000	-	-
Bond loans - accrued transaction costs	(19 657)	(19 657)	-	-
Liabilities to credit institutions	-	-	801 000	801 000
Liabilities to credit institutions - accrued transaction costs	-	-	(19 961)	(19 961)
Liabilities to shareholders	296 147	296 147	310 000	310 000
Total	1 176 491	1 176 491	1 091 039	1 091 039

Current

Total borrowing	1 176 491	1 176 491	1 091 039	1 091 039
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The fair value of non-current borrowing corresponds to the carrying amount since the discount effect is not material. The fair value of other financial assets, which are current in their entirety, corresponds to their carrying amount since the discount effect is not material.

4. Events occurring after the reporting period

Events after the end of the reporting period are described on page 2 of the interim report.

5. Alternative Performance Measures

The Group applies ESMA's (European Securities and Markets Authority) guidelines for alternative performance measures. An alternative performance measure is a financial measure of historical or future earnings development, financial position or cash flow that is not defined or specified in IFRS. The interim report contains financial performance measures that are not defined in accordance with IFRS so-called alternative performance measures. These alternative performance measures are considered to be important performance indicators for investors and other users of the interim report. The primary alternative performance measures presented relate to EBITA, EBITDA, net debt, adjusted EBITA and EBITDA excluding items affecting comparability and effect of IFRS 16. Below is a reconciliation of the alternative performance measures and a description of the purpose of these. The Group's definition of these performance measures that are not defined in accordance with IFRS are described in this note. These terms can be defined differently by other companies and are therefore not always comparable with similar measures used by other companies.

Performance measure	Definition	Explanation
EBITDA	Profit or loss before depreciation, amortization, net financial items and taxes.	EBITDA is intended to show an understanding of the Group's operating activities, independent of

		depreciation of fixed assets and the Group's financing.
EBITA	Profit or loss before depreciation/amortization of trademarks, customer contracts and goodwill, net financial items and taxes.	EBITA is considered relevant by investors who want to understand earnings after investments of tangible and intangible assets but before intangible assets attributable to company acquisitions.
Adjusted EBITDA excluding IFRS 16	EBITDA including adjustments for items affecting comparability (see Note 6) and excluding effect of IFRS 16 (see Note 7).	The measure is relevant for complying with EBITDA excluding items affecting comparability and the effect of IFRS 16 for complying with the historical figures in accordance with bond terms and conditions.
Adjusted EBITA excluding IFRS 16	EBITA including adjustments for items affecting comparability (see Note 6) and excluding effect of IFRS 16 (see Note 7).	The measure is relevant for complying with EBITA excluding items affecting comparability and the effect of IFRS 16 for complying with the historical figures in accordance with bond terms and conditions.
Adjusted EBITDA excluding IFRS 16 (%)	Adjusted EBITDA excluding IFRS 16 related to Net sales.	The performance measure is relevant for creating an understand of operating profitability excluding depreciation in relation to the Group's net sales. The effect of IFRS 16 is excluded to report earnings in accordance with bond terms and conditions.
Adjusted EBITA excluding IFRS 16 (%)	Adjusted EBITA excluding IFRS 16 related to Net sales.	The performance measure is relevant for creating an understand of operating profitability excluding depreciation/amortisation linked to company acquisitions in relation to the Group's net sales. The effect of IFRS 16 is excluded to report earnings in accordance with bond terms and conditions.
Net debt	Interest-bearing financial indebtedness excluding liabilities to shareholders less cash and cash equivalents.	Measures external financing, taking into account own cash and cash equivalents, and is useful to users of the financial statements as a complement to assessing the Group's ability to meet financial commitments.
Net debt excluding IFRS 16	Net debt excluding effect of IFRS 16 (see Note 7).	Measures external financing, taking into account own cash and cash equivalents, but excluding lease liabilities incurred as a result of IFRS 16 to report net debt in accordance with bond terms and conditions.

Reconciliation of alternative performance measures

	<u>Jul-Sep</u>		Jan-Sep	28 Jun-31 Dec
	2020	2019	2020	2019
1) EBITDA				
Operating profit/loss	21 283	15 021	46 170	(7 847)
Depreciation/amortisation	38 616	35 212	112 848	70 067
EBITDA	59 898	50 234	159 018	62 221
2) EBITA				
Operating profit/loss	21 283	15 021	46 170	(7 847)
Amortisation/impairment of trademarks, customers contracts and goodwill	15 591	15 591	46 772	31 181
EBITA	36 873	30 612	92 942	23 335
3) Adjusted EBITDA excluding IFRS 16				
Operating profit/loss	21 283	15 021	46 170	(7 847)
Depreciation/amortisation	38 616	35 212	112 848	70 067
Items affecting comparability (see Note 6)	(150)	2 220	(150)	39 358
IFRS 16 effects (see Note 7)	(20 630)	(19 149)	(58 837)	(37 833)
Adjusted EBITDA excluding IFRS 16	39 118	33 305	100 031	63 745

4) Adjusted EBITA excluding IFRS 16

Operating profit/loss	21 283	15 021	46 170	(7 847)
Amortisation/impairment of trademarks, customers contracts and goodwill	15 591	15 591	46 772	31 181
Items affecting comparability (see Note 6)	(150)	2 220	(150)	39 358
IFRS 16 effects (see Note 7)	(1 275)	(1 071)	(3 650)	(2 174)
Adjusted EBITA excluding IFRS 16	35 448	31 761	89 142	60 519

5) Adjusted EBITDA excluding IFRS 16 (%)

Net sales	349 584	318 035	1 013 871	658 168
Adjusted EBITDA excluding IFRS 16	39 118	33 305	100 031	63 745
Adjusted EBITDA excluding IFRS 16 (%)	11,2%	10,5%	9,9%	9,7%

6) Adjusted EBITA excluding IFRS 16 (%)

Net sales	349 584	318 035	1 013 871	658 168
Adjusted EBITA excluding IFRS 16	35 448	31 761	89 142	60 519
Adjusted EBITA excluding IFRS 16 (%)	10,1%	10,0%	8,8%	9,2%

7) Net debt

Bond loan	880 343	-	880 343	877 484
Bond loan – transaction costs (see Note 3)	19 657	-	19 657	22 516
Liabilities to credit institutions	-	781 039	-	-
Liabilities to credit institutions – transaction costs (see Note 3)	-	19 961	-	-
Lease liabilities	346 130	359 550	346 130	346 618
Cash and cash equivalents	(163 044)	(66 594)	(163 044)	(168 358)
Net debt	1 083 086	1 093 956	1 083 086	1 078 260
Lease liabilities	(346 130)	(359 550)	(346 130)	(346 618)
Net debt excluding IFRS 16	736 956	734 406	736 956	731 642

6. Adjustments for items affecting comparability

	Jul-Sep		Jan-Sep	28 Jun-31
	2020	2019	2020	Dec 2019
Acquisition-related costs	(150)	2 220	(150)	32 747
Financing-related costs	-	0	-	4 925
Other non-recurring costs	-	0	-	1 686
Total Adjustments for items affecting comparability	(150)	2 220	(150)	39 358

7. Effect of IFRS 16

	Jul-Sep		Jan-Sep	28 Jun-31
	2020	2019	2020	Dec 2019
Other external costs	20 633	19 156	58 851	37 826
Other operating expenses	(3)	(7)	(15)	7
Depreciation	(19 354)	(18 078)	(55 186)	(35 660)
Total Effect EBIT of IFRS 16	1 275	1 071	3 650	2 174
Effect in EBITDA	20 630	19 149	58 837	37 833
Effect in EBITA	1 275	1 071	3 650	2 174
Current lease liabilities	66 283	61 048	66 283	58 906
Non-current lease liabilities	279 847	298 501	279 847	287 712
Total lease liabilities	346 130	359 550	346 130	346 618

Forthcoming reports

- Year-end report and the interim report for the fourth quarter will be published on 26th February 2021.

Stockholm on 26 November 2020

The Managing Director give his assurance that the interim report for the period 1 January – 30 September 2020 provides a true and fair account of the Parent Company's and Group's operations, financial position and earnings, and that it describes the material risks and uncertainties faced by the Parent Company and the companies that form the Group.

Mats Steen
CEO / Managing Director

This interim report has not been subject to review by the company's auditor.